Five Essentials of Financial Coaching



What is a financial coach?

An independent, objective coach who will empower you to make educated decisions to achieve financial well-being. Building your confidence, refining behaviors, and setting goals with you.





What is the difference between a financial coach and a financial advisor?

<u>Empowerment.</u> A financial advisor sells you a fish. A financial coach teaches you how to buy a rod, string a reel, and consider the various lures and baits.

What a coach doesn't do

- Offer financial advice or recommendations
- 2. Sell you financial products
- 3. Make commissions





How much does a financial coach cost?

The initial consultation is <u>free</u>. Thereafter, you pay per hour for each coaching session. Never any fees or commissions.

How do you measure success?

Your feeling more disciplined and empowered --- <u>a winner.</u> You've achieved a higher return-on-investment on your investments --- <u>a champion</u>. You've paid down debt or set aside enough funding for college --- a hero.

